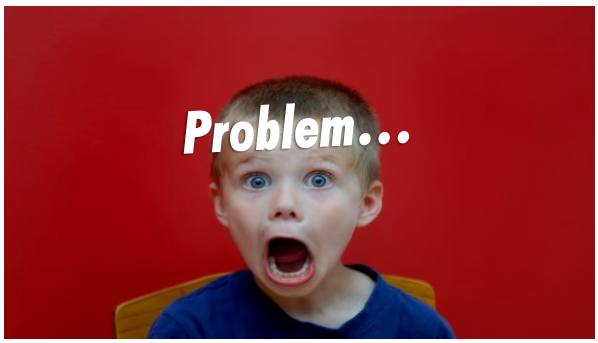
PROFITABLE TRADIE.
Specialist Business Training for Plumbers and Electricians

Welcome To The Webinar!

(Don't worry if you can't hear us yet
– We'll be muted till kick-off)

Grab Yourself A Piece Of Paper, A Pen And A Coffee Or Tea And We'll Be Getting Started Bang On Time

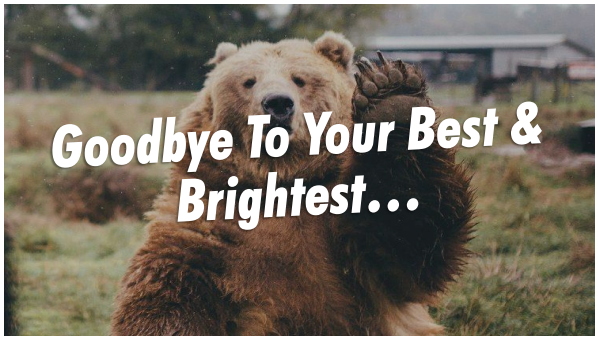
What's Coming Up?



Going Through The Motions…?

Feels Awkward…?

You're The Last To Know…


Goodbye To Your Best &
Brightest…

The Opportunity…

High Performance Culture…

Front Foot Issues…

Training & Development Opportunities…

Committed & Motivated Team…

Biggest Frustration…

5 Key Principles…

1. Daddy Time…

2. Give Regular Feedback…

Rules Of The Game…

Focus On Key People…
CAHILL
CAPTAIN
24

Often & Unexpected…

Be Specific…

3. Make The Time…

Minimise Hiring Costs…

4. Make It Special…

5. Systemise It…

XYZ Plumbing - Plumber/ Gasfitter

Performance Appraisal

Employee Name: _____

Job Role: _____

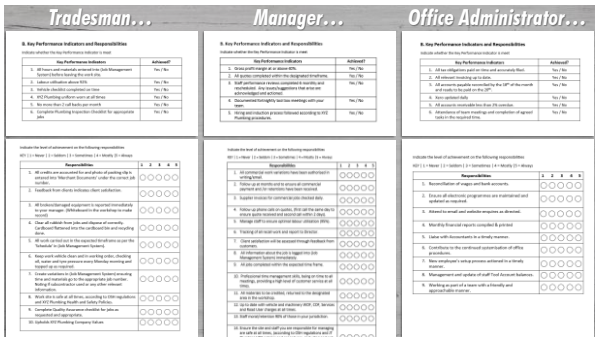
Date of Appraisal: _____

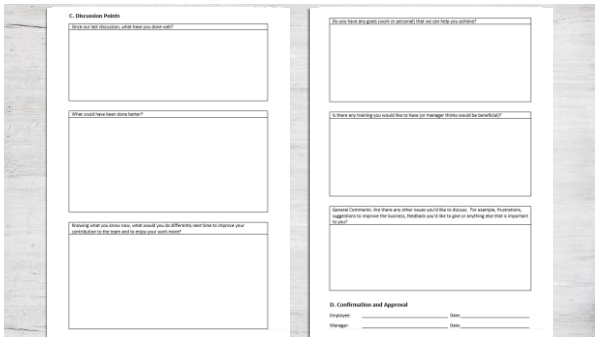
Managers Name: _____

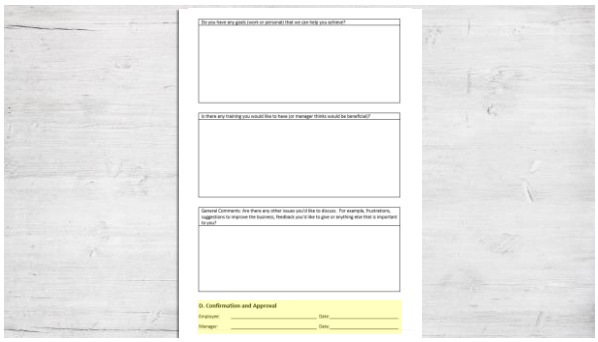
A. Performance Appraisal Process

The performance appraisal process is an important way for us (both employee and manager) to discuss your work performance and how we can improve the work environment at XYZ Plumbing. Please send some time thinking about your performance and experience at work as creating a great place to work is important to us. The performance appraisal process follows 4 steps.

1. The employee is to complete the evaluation form prior to meeting.
2. The Manager is to complete the evaluation form prior to meeting.
3. The Manager and employee discuss, review and add final comments during the meeting.
4. The Manager and employee sign off the final copy and attach to employee job file.


Tradesman…
Manager…
Office Administrator…


C. Discussion Points
Since our last discussion, what have you done well?
What could have been done better?
Knowing what you know now, what would you do differently next time to improve your contribution to the team and to enjoy your work more?
Do you have any goals (work or personal) that we can help you achieve?
Is there any training you would like to have (or manager thinks would be beneficial)?
General Comments: Are there any other issues you'd like to discuss. For example, frustrations, suggestions to improve the business, feedback you'd like to give or anything else that is important to you?
D. Confirmation and Approval
Employee: Date:
Manager: Date: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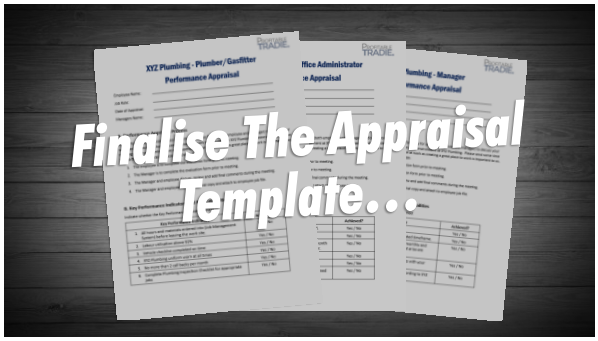
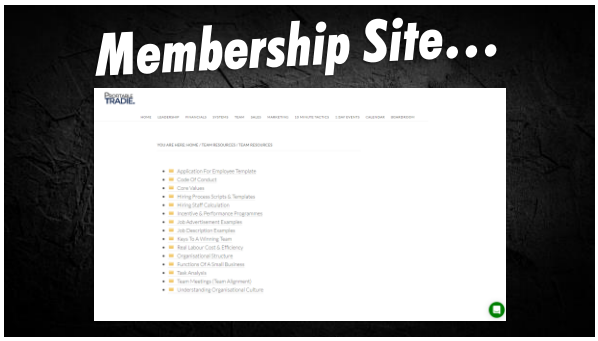
Next Steps…

Book Your Appraisals…


Finalise The Appraisal Template…


Membership Site...

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Flick It Through To The Team...

Questions...